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# **ANNUAL AUDITED REPORT FORM X-17A-5 PART III**

SEC FILE NUMBER 8-21025

	, <u>l</u>	FACING PAGE		
Inform	ation Required of Brok	ers and Dealers Pu	rsuant to Section 17 of the	
Securities Exchange Act of 1934 and Rule 17a-5 Thereunder				
		0.470.470.4	SECURITIES AND EXCHANGE COMM	

REPORT FOR THE PERIOD BEGINNING	04/01/04	SECURITIES AND EXCHANGE COM	MISSIPIN 31/05
	MM/DD/YY	HEURIVED	MN/DD/YY
A. REGIS	STRANT IDENTIFIC	<del></del>	<i></i>
NAME OF BROKER-DEALER:		BRANCH OF REGISTRATIONS  08 EXAMINATIONS	ONSOFFICIAL USE ONLY
Canaccord Capital Corporation (USA), Inc.	ð	1010	
ADDRESS OF PRINCIPAL PLACE OF BUSINES	( No.)	FIRM ID. NO.	
2200-609 Granville Street			
	(No. and Street)		
Vancouver	British Colu	ımbia, Canada	V7Y 1H2
(City)	(State)		(Zip Code)
NAME AND TELEPHONE NUMBER OF PERSO	N TO CONTACT IN R	EGARD TO THIS REPOR	T
	··	(A)	rea Code - Telephone No.)
B. ACCO	UNTANT IDENTIFIC	CATION	
INDEPENDENT PUBLIC ACCOUNTANT whose	opinion is contained in	this Report*	
Ernst & Young, L.L.P.			
	individual, state last, first, midd	le name)	
5 Times Square	New York	NY	10036-6530
(Address)	(City)	(State) PROCES	SED (Zip Code)
CHECK ONE:    X   Certified Public Accountant     Public Accountant     Accountant not resident in United St	ates or any of its nossess	sions Paun 1 4 2	
	FOR OFFICIAL USE ONLY	ENANCI	AL

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See section 240.17a-5(e)(2).

SEC 1410 (3-91)

Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form dis a currently valid OMB control number.

# OATH OR AFFIRMATION

I, Dennis N. Burdett	, swear (or affirm) that, to the best of
my knowledge and belief the accompanying	financial statement and supporting schedules pertaining to the firm of
Canaccord Capital Corporation (USA), I	nc. , as of
March 31 , 2005, are tru	e and correct. I further swear (or affirm) that neither the company nor
	director has any proprietary interest in any account classified solely as
that of a customer, except as follows:	
•	
	4
	1 2 5 5
	Signature
	· · · · · · · · · · · · · · · · · · ·
	Vice President
	Title
111-01-01	Martin L. Waclachlan
UNITED OF	Corporate Counsel
Notary Public	Canaccord Capital Corporation
,	2200 - 609 Granville Street
	Vancouver, B.C. V7Y 1H2
This report** contains (check all app	plicable boxes):
<ul> <li>X (a) Facing page.</li> <li>X (b) Statement of Financial Condition.</li> <li>X (c) Statement of Income (Loss).</li> <li>X (d) Statement of Cash Flows</li> <li>X (e) Statement of Changes in Stockhole</li> </ul>	
(b) Statement of Financial Condition.	
X (c) Statement of Income (Loss).	
(d) Statement of Changes in Stockhold	ders' Equity or partners' or Sole Proprietor's Capital.
	s Subordinated to Claims of Creditors.
	Reserve Requirements Pursuant to Rule 15c3-3.
(i) Information Relating to the Posses	sion or control Requirements Under Rule 15c3-3.
	ropriate explanation, of the Computation of Net Capital Under Rule 15c3-1 and the
	the Reserve Requirements Under Exhibit A of Rule 15c3-3.
(k) A Reconciliation between the audition.	dited and unaudited Statements of Financial Condition with respect to methods of con-
(l) An Oath or Affirmation.	
(m) A copy of the SIPC Supplemental	
(n) A report describing any material in	nadequacies found to exist or found to have existed since the date of the previous audit.
(o) Independent auditor's report on in	ternal control

<sup>\*\*</sup>For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

ASSURANCE SERVICES

Financial Statements and Supplemental Information [Expressed in U.S. dollars]

Canaccord Capital Corporation (USA), Inc. March 31, 2005

With
Report and Supplementary Report
of Independent Registered Public Accounting Firm



# REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Directors of Canaccord Capital Corporation (USA), Inc.

We have audited the statement of financial condition of Canaccord Capital Corporation (USA), Inc. as of March 31, 2005 and the statements of income, changes in stockholder's equity and cash flows for the year then ended. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. We were not engaged to perform an audit of the Company's internal control over financial reporting. Our audit included consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control over financial reporting. Accordingly we express no such opinion. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Canaccord Capital Corporation (USA), Inc. at March 31, 2005, and the results of its operations and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States.

Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The accompanying supplemental information is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by Rule 17a-5 of the Securities Exchange Act of 1934. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Vancouver, Canada, April 22, 2005.

Ernst . young UP

Chartered Accountants

# STATEMENT OF FINANCIAL CONDITION

[Expressed in U.S. dollars]

As at March 31

	2005
ASSETS	
Cash	4,784,744
Accounts receivable	1,917
Deposit with clearing broker [note 3]	56,583
Income taxes recoverable	5,980
Note receivable from parent [note 4]	412,819
Prepaid expenses	39,239
Due from affiliated company [note 4]	56,828
Total assets	5,358,110
LIABILITIES Accrued expenses Commissions payable Total liabilities	20,080 651,495 671,575
STOCKHOLDER'S EQUITY	
Capital stock:	
Authorized	
1,250 Class A common shares, without par value	
Issued and outstanding	
702 class A common shares	175,500
Additional paid-in capital	617,846
Retained earnings	3,893,189
Total stockholder's equity	4,686,535
	5,358,110

# STATEMENT OF INCOME

[Expressed in U.S. dollars]

Year ended March 31

	2005
REVENUES	
Commissions	6,091,968
Interest	76,926
Other	41,467
	6,210,361
EXPENSES	
Commissions	2,003,557
Clearing [note 4]	193,576
Communications and printing	28,587
Promotion costs	15,276
Regulatory fees and expenses	50,124
Administrative fees [note 4]	102,319
Research fees [note 4]	576,523
Other expenses	_116,591
	3,086,553
Income before income taxes	3,123,808
Provision for income taxes	1,061,460
Net income	2,062,348

# STATEMENT OF CHANGES IN STOCKHOLDER'S EQUITY

[Expressed in U.S. dollars]

Year ended March 31

	Class A Common shares		Additional paid-in capital	Retained earnings	Total
	#	\$	\$	\$	\$
Balance, March 31, 2004	702	175,500	617,846	1,830,841	2,624,187
Net income			_	2,062,348	2,062,348
Balance, March 31, 2005	702	175,500	617,846	3,893,189	4,686,535

# STATEMENT OF CASH FLOWS

[Expressed in U.S. dollars]

Year ended March 31

	2005 \$
	<u> </u>
OPERATING ACTIVITIES	
Net income	2,062,348
Increase in accounts receivable	(1,917)
Increase in deposit with clearing broker	(451)
Increase in income taxes recoverable	(5,980)
Increase in prepaid expenses	(15,311)
Increase in due from affiliated company	(56,828)
Increase in accrued expenses	9,992
Decrease in commissions payable	(98,614)
Decrease in taxes payable	(1,059,644)
Decrease in due to affiliated company	(395,166)
Changes in operating assets and liabilities	(1,623,919)
Net cash provided by operating activities	438,429
INVESTING ACTIVITIES	
Increase in note receivable from parent	(8,483)
Net cash used in investing activities	(8,483)
Net increase in cash during the year	429,946
Cash, beginning of year	4,354,798
Cash, end of year	4,784,744
Supplemental cash flow information	
Income taxes paid	2,127,084
Interest paid	217

### NOTES TO FINANCIAL STATEMENTS

March 31, 2005

### 1. NATURE OF OPERATIONS

Canaccord Capital Corporation (USA), Inc. (the "Company") is an introducing broker/dealer registered with the Securities and Exchange Commission ("SEC") and is a member of the National Association of Securities Dealers ("NASD"). The Company's primary source of revenue is commission income relating to securities trade execution for U.S. resident clients. The Company clears all transactions with and for its clients through two clearing firms, Southwest Securities Inc. for retail trades and Canaccord Capital Corporation, an affiliated company, for institutional trades. Accordingly, the Company does not handle nor hold any client monies and securities relating to client accounts.

The Company is a wholly-owned subsidiary of Canaccord Capital Inc. ("CCI") (formerly Canaccord Holdings Ltd.), a Canadian company.

### 2. SIGNIFICANT ACCOUNTING POLICIES

These financial statements have been prepared in accordance with accounting principles generally accepted in the United States. The significant accounting policies are as follows:

### Securities transactions and commissions

Customers' securities transactions are recorded on a settlement-date basis, with related commission income and expenses recorded on a trade-date basis.

### Use of estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

### **Income taxes**

The amount of current and deferred income taxes payable is recognized as of the date of the financial statements, utilizing currently enacted tax laws and rates.

### NOTES TO FINANCIAL STATEMENTS

March 31, 2005

### 2. SIGNIFICANT ACCOUNTING POLICIES (cont'd.)

### Translation of foreign currencies

Assets and liabilities denominated in foreign currencies are translated into U.S. dollars at the yearend rates of exchange, while revenue and expense items are translated at exchange rates prevailing on the date of occurrence. Gains or losses resulting from foreign currency transactions are included in other income.

### 3. DEPOSIT WITH CLEARING BROKER

Under the terms of the fully disclosed clearing agreement with Southwest Securities Inc., the Company is required to maintain a clearing deposit. The clearing deposit was \$56,583 at March 31, 2005.

### 4. RELATED PARTY TRANSACTIONS

The Company has a clearing arrangement with Canaccord Capital Corporation ("CCC") (affiliated company), which is a member of the Investment Dealers Association of Canada.

The Company recorded \$102,319 in administrative costs, \$68,905 in clearing fees and \$576,523 in research fees to related parties during the year ended March 31, 2005. The amounts due from affiliated companies related to these arrangements are non-interest bearing and due on demand [\$56,828]. All services are provided to the Company by CCC.

The Company executed a loan agreement with its parent, CCI, in September 27, 2001. The balance as of March 31, 2005 is \$412,819. The loan earns interest at the U.S. prime rate per annum less 2.5%, calculated and compounded monthly. The loan is unsecured and is due on demand.

### NOTES TO FINANCIAL STATEMENTS

March 31, 2005

### 5. CONTINGENCIES AND COMMITMENTS

The Company applies the provisions of the Financial Accounting Standards Guarantor's Accounting and Disclosure Requirements for Guarantees, including Indirect Guarantees of Indebtedness of Others ("FIN 45") which provides accounting and disclosure requirements for certain guarantees. The Company has agreed to indemnify Southwest Securities, Inc. for losses that it may sustain from the customer accounts introduced by the Company. At March 31, 2005, the total amount of customer balances maintained by its clearing broker subject to such indemnification was approximately \$20,002. In accordance with applicable margin lending practices, customer balances are typically collateralized by customer securities or supported by other types of recourse provisions.

### 6. REGULATORY NET CAPITAL REQUIREMENT

As a registered introducing broker-dealer, the Company is subject to the net capital rule of the Securities and Exchange Commission (Rule 15c3-1). Rule 15c3-1 requires that the Company maintain a regulatory net capital equal to the greater of 6 2/3% of aggregate indebtedness or \$5,000. At March 31, 2005, the Company had net capital of \$4,169,752, which was \$4,124,981 in excess of the required net capital of \$44,771.

# **Supplemental Information**

Schedule 1

# COMPUTATION OF NET CAPITAL UNDER RULE 15c3-1 OF THE SECURITIES AND EXCHANGE COMMISSION

[Expressed in U.S. dollars]

Year ended March 31

	2005 \$
Total stockholder's equity Deductions and/or charges	4,686,535
Total non-allowable assets	516,783
Net capital	4,169,752
Minimum net capital	44,771
Excess net capital	4,124,981

Note: There are no material differences between the amounts presented above and the amounts presented in the Company's March 31, 2005 unaudited FOCUS Part II A Report.

Schedule 2

# COMPUTATION OF DETERMINATION OF RESERVE REQUIREMENTS FOR BROKER/DEALERS UNDER RULE 15c3-3 OF

# THE SECURITIES AND EXCHANGE COMMISSION

Year ended March 31

Exemption under Section (k)(2)(ii) claimed:

The Company does not carry any customer accounts and is exempt from Rule 15c3-3 under section (k)(2)(ii) as all customer transactions are cleared through other broker-dealers on a fully disclosed basis

Company's clearing firms:

Southwest Securities, Inc.

Canaccord Capital Corporation

# SUPPLEMENTARY REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

# SUPPLEMENTARY REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM ON INTERNAL CONTROL

To the Directors of Canaccord Capital Corporation (USA), Inc.

In planning and performing our audit of the financial statements of Canaccord Capital Corporation (USA), Inc. (the "Company") for the year ended March 31, 2005, we considered its internal control, including control activities for safeguarding securities, to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on internal control.

Also, as required by Rule 17a-5(g)(1) of the Securities and Exchange Commission ("SEC"), we have made a study of the practices and procedures followed by the Company in making the periodic computations of aggregate indebtedness and net capital under Rule 17a3(a)(11) and for determining compliance with the exemptive provisions of Rule 15c3-3. Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

- 1. Making quarterly securities examinations, counts, verifications and comparisons;
- 2. Recordation of differences required by rule 17a-13;
- 3. Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System.

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of internal controls and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned criteria. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable but not absolute assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition, and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in accordance with accounting principles generally accepted in the United States. Rule 17a-5(g) of the SEC lists additional criteria of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in any internal control or the practices and procedures referred to above, misstatement due to errors or fraud may occur and not be detected. Also, projections of any evaluation of internal control to future periods are subject to the risk that internal control may become inadequate because of changes in conditions, or that the effectiveness of its design and operation may deteriorate.

Our consideration of internal control would not necessarily disclose all matters in internal control that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of one or more of the specific internal control components does not reduce to a relatively low level the risk that errors or fraud in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted no matters involving internal control, including control activities for safeguarding securities, and its operation that we consider to be material weaknesses as defined above.

We understand that practices and procedures that meet the criteria referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not meet such criteria in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at March 31, 2005 to meet the SEC's criteria.

This report is intended solely for the information and use of management, the Stockholder, the SEC, and the National Association of Securities Dealers, Inc., and other regulatory agencies that rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers and is not intended to be and should not be used by anyone other than these specified parties.

Vancouver, Canada, April 22, 2005.

**Chartered Accountants** 

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